

SCHEDULE AT A GLANCE

Tuesday April 23, 2019

8:00 AM – 5:00 PM | Supplier Registration and Setup

Oceanside Lobby and EXPO Hall

9:00 AM – 9:50 AM | Supplier Breakout Session

Ben Porter Oceanside Salon 6

10:00 AM – 10:50 AM | Supplier Breakout Session

Ben Porter Oceanside Salon 6

11:00 AM – 11:50 AM | Supplier Breakout Session

Ben Porter Oceanside Salon 6

11:55 AM – 12:55 PM | Supplier Lunch

*EXPO Hall**

1:00 PM - 3:00 PM | Opening Session and Keynote Address

*Ballroom A/B**

3:00 PM – 3:30 PM | Break

Oceanside & Marshside Lobbies

3:40 PM – 5:00 PM | Supplier Breakout Session

Ballroom A/B

6:00 PM | Supplier Meet and Greet with State Purchasing

*Westin Hotel Grand Ballroom**

Wednesday April 24, 2019

7:00 AM – 8:15 AM | Breakfast

*Ballroom A/B**

8:00 AM – 10:15 AM | EXPO Setup

EXPO Hall

10:30 AM | EXPO Ribbon Cutting

10:30 AM – 12:00 PM | EXPO Open

12:00 PM – 1:15 PM | Luncheon & Speaker “This Moment Matters!”*

1:30 PM – 4:00 PM | EXPO Open

3:00 PM | Networking Reception

EXPO Hall

4:00 PM | EXPO Closes

***BADGE REQUIRED**

SESSION DESCRIPTIONS

PeopleSoft 9.2 Upgrade, TGM Navigation, GPR Tips and Tricks

Kiaja Williams and Margaret Robert

9:00 – 9:50 AM - Ben Porter Oceanside Salon 6

This session will cover the changes to the PeopleSoft application used by State Purchasing, changes in feel and functionality to help you navigate the system and process, and specific tips on using the Georgia Procurement Registry that will be important as you respond to State and Local Government Needs!

Moving Your Business Forward!

Julian Bailey and Jim Seafort

10:00 – 10:50 AM - Ben Porter Oceanside Salon 6

There are multiple resources for you to stay connected with the State of Georgia. We'll discuss key supplier communications and informational resources. This session will also provide insightful tips to maximize the marketing benefits of trade shows, including key actions before, during and after the event.

Marketing your Statewide Contract - Get a Bigger Piece of the Peach!

Dr. Carl Hall, Bennetta Daniels, Eric Mercier and Latrice Njee

11:00 – 11:50 AM - Ben Porter Oceanside Salon 6

This session is primarily designed for our Statewide Contract holders but will also be of interest to those that are considering bidding on a Statewide Contract Opportunity. The session will cover strategies for marketing statewide contracts “STATEWIDE”. It will also include a review of a wide variety of items including the contracting process, amendments, renewals, and other post-award activities.

Doing Business with the State of Georgia

Julian Bailey, Dr. Christina Hobbs, Sharon Quick, Rick Beal, Clarence Ingram, Gerald Schaefer and Travis Horsley

3:40 – 5:00 PM - Ballroom A/B

In this session, you will learn about DOAS' supplier training and outreach programs, navigating the procurement process of the University System of Georgia, Augusta University's local and minority business outreach, upcoming statewide contract opportunities, and insights from DOAS' Audit team.